

Fiscal Year  
2017-2018

	<b>Board Meetings</b>	<b>Actual</b>	<b>Budget</b>
<b>1010</b>	<b>Fall Board</b>		
1011	Fall Board Lodging	(300.00)	2,499.00
1012	Fall Board Meals (L,D,B,L)	(1,425.71)	1,890.00
1013	Fall Board Travel	(1,053.18)	2,625.00
<b>1020</b>	<b>Winter Board</b>		
1021	Winter Board Lodging	(2,451.00)	2,140.95
1022	Winter Board Meals (L,D,B,L)	(1,079.64)	1,890.00
1023	Winter Board Travel	(2,666.85)	2,625.00
<b>1030</b>	<b>Spring Exec Board</b>		
1031	Spring Exec Board Lodging	-	-
1032	Spring Exec Board Meals (L,D,B,L)	(182.85)	220.00
1033	Spring Exec Board Travel	(1,042.55)	1,375.00
<b>1050</b>	<b>Board Prof Dev.</b>		
1050	i.e. CADA	(861.04)	1,300.00
	<b>ANNUAL CONFERENCE</b>		
2001	Annual Conference Board Lodging	(9,966.72)	8,400.00
2002	Annual Conference Board Meals (L,D,B,L)	(2,116.55)	2,100.00
2003	Annual Conference Board Travel	(2,370.69)	2,625.00
2004	Annual Conference Board Dress	(400.01)	525.00
2011	Facility/Venue Rental Fees	(11,689.64)	4,000.00
2012	Audio/Visual Rental Fees	(779.44)	2,500.00
2013	Annual Conference Pre Con Lunch	(3,831.63)	3,800.00
2014	Annual Conference Presenter Stipends	(2,670.00)	2,850.00
2015	Annual Conference Conference Supplies	(223.95)	500.00
2020	Annual Conference Decoration Supplies	(300.33)	649.25
2030	Annual Conference Speaker Fees	(7,700.00)	10,000.00
2041	Annual Conference Delegate Tee Shirts	(2,560.65)	2,448.00
2042	Annual Conference Delegate Bags, etc	(8,204.35)	9,180.00
2050	Annual Conference Mailings Printing & Postage	(1,751.85)	3,000.00
2016	Annual Conference Registration Supplies	-	500.00
2017	Partner Booth Venue Fees	(1,870.60)	1,855.00
	<b>Resource Table</b>		
2061	Annual Conference Resource Table Purchases	(410.00)	2,500.00
2062	Annual Conference Resource Table Income	710.86	2,500.00
	<b>Awards</b>		
2071	Hall of Fame Guests Dinner	-	360.00
2072	Hall of FameGuests Lodging	(144.67)	300.00
2073	Hall of Fame Awards	(510.73)	500.00
2074	Presenters Awards	-	300.00
2075	Outgoing Board Awards	(262.03)	631.00
2076	Certified Advisor Certificates	(130.29)	100.00

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	<b>Conference Meals</b>		
2081	Conference Meals Day 1 Dinner or Apps	(10,360.77)	7,909.72
2082	Conference Meals Day 2 Breakfast	(5,104.46)	7,594.37
2083	Conference Meals Day 2 Lunch	(7,971.45)	7,909.72
2084	Conference Meals Day 2 Dinner/Banquet	(13,869.46)	12,658.52
2085	Conference Meals Day 3 Breakfast	(5,104.46)	7,594.37
2086	Conference Meals Day 3 Lunch	(5,457.37)	7,909.72
2087	Conference Snacks	(3,386.31)	3,954.86
	<b>Printing</b>		
2090	Conference Program	(1,448.30)	1,550.50
	<b>Office Expenses</b>		
3011	Insurance Premium Cost	(440.00)	450.00
3012	Tax Preparation Fees	(680.00)	750.00
3013	Misc Office Supplies	(177.80)	500.00
3014	Bank Fees (CC fees)	(2,747.23)	2,000.00
	<b>Technology</b>		
4010	Web Host, etc	(825.32)	400.00
	<b>EXPENSES</b>	<b>(125,819.02)</b>	
	<b>Revenue</b>		
5012	Partners Fees	6,820.87	7,875.00
5032	Delegate Registration	109,380.00	118,300.00
5033	Pre-Con Registration	8,190.00	8,550.00
5034	Interest	94.90	50.00
5035	Other Revenue <sup>4</sup>	-	-
5036	Certified Adviser Registration	285.20	140.00
	<b>INCOME</b>	<b>124,485.77</b>	
	<b>TOTAL NET</b>	<b>(1,333.25)</b>	

<b>ASSETS</b>	
IQ Credit Union Checking	7,316.84
IQ Credit Union Savings	88,377.44
IQ Credit Union Certificate of Deposit	19,332.15
<b>TOTAL</b>	<b>115,026.43</b>